

PERSONAL INFORMATION

Marco Tartari


Sex Male | Date of birth 03/09/1982 | Nationality Italian

POSITION

Business developer

WORK EXPERIENCE

- | | |
|-----------------|---|
| 06/2018–Present | Executive Team Member
Emisfera Società Cooperativa
Via Quarantadue Martiri 165, 28924 Verbania (Italy)
https://www.emisfera.it
Membro del Consiglio di Amministrazione
Business or sector Information and communication |
| 04/2015–Present | Business developer
Emisfera Società Cooperativa
Via Quarantadue Martiri 165, 28924 Verbania (Italy)
https://www.emisfera.it
<ul style="list-style-type: none"> - Business Development cross-area in IT contests - Business Analysis and Planning on different case studies Business or sector Information and communication |
| 08/2010–04/2015 | ICT account manager
Emisfera Società Cooperativa
Via Quarantadue Martiri 165, 28924 Verbania (Italy)
https://www.emisfera.it
<ul style="list-style-type: none"> - Senior IT Account Manager working on HR and Job Agencies business - Project Management and Software Analysis - Technical analysis on use cases Business or sector Information and communication |
| 04/2007–07/2010 | ICT consultant
CSI Piemonte
Corso Unione Sovietica 216, 10100 Torino (Italy)
https://www.csi.it
<ul style="list-style-type: none"> - e-government consultant - Technical Consultant on wireless communication WiPie Regione Piemonte Business or sector Information and communication |
| 09/2005–03/2006 | ICT help desk agent |

TOROC - XX Olympic Winter Games "Torino2006"
Via Bologna 74 / Corso Novara, 10100 Torino (Italy)
<https://www.olympic.org/turin-2006>

- Helpdesk Mobile Technician Level 2 at Main Technology Center
- Test on Games Net and Data Net of Olympic Games data system

Business or sector Arts, entertainment and recreation

12/2004–07/2005 **Research and development manager**
Archimedia S.r.l.
Via Giovanni De Lorenzi 10, 28921 Verbania (Italy)
<https://www.archi.it>

- R&D on new web UI on IBM AS/400 system
- distributed system analysis on web technologies (PHP, JSP, ASP, Java, C)
- Database Management System based on IBM DB2 technology

Business or sector Information and communication

EDUCATION AND TRAINING

09/2005–08/2007 **Master frequency in Artificial Intelligence** EQF level 5
Universitas Studiorum Insubriae
Via Ravasi 2, 21100 Varese (Italy)
<https://www.uninsubria.it/>

Theory of Informatics, Automate and Languages, Computational Logic I, Multimedia Systems I, Intelligent Systems I, Transmitted information Theory, Computer Graphics, Databases Applications I-II

09/2001–09/2005 **Bachelor in Computer Science** EQF level 5
Universitas Studiorum Insubriae
Via Ravasi 2, 21100 Varese (Italy)
<https://www.uninsubria.it/>

General Subjects: Mathematic I-II-III, Physic, Statistic, Foreign Language (English), Economy
Professional Subjects: Fundamental Informatic, Programming, Elaborators Architecture I-II, Languages, Software Development, Images Elaboration, Telecommunication Nets, Software Engineering, Operatives Systems, Digital Economy, Technological Innovation, Technologies and Internet Applications, Databases, Algorithm and Data Structures

09/1996–07/2001 **High School Degree "Maturità Scientifica Tecnologica"** EQF level 3
Istituto Tecnico Industriale Statale "Lorenzo Cobiانchi"
Piazza Martiri di Trarego, 28921 Verbania (Italy)
<https://www.cobianchi.it/>

General subjects: History, Law, Biology, Natural Science, Philosophy

Professional subjects: Mathematics, Technology, Physic's Laboratory, Chemistry's Laboratory, Computer Science

PERSONAL SKILLS

Mother tongue(s) Italian

Foreign language(s)

English

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Spoken interaction	Spoken production	
C2	C2	C2	C2	C1

	Cambridge University				
French	C1	C1	A2	A2	A2
German	A2	A2	A2	A2	A2
Spanish	C1	C1	B2	B2	B2

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user
Common European Framework of Reference for Languages

Communication skills Very good interpersonal interaction, group theory, adapting ability to psycho-physical condition and aptitude in different social and cultural backgrounds, communication skills through verbal and nonverbal speaking.

Organisational / managerial skills excellent leadership skills, project management and work groups. Obvious aptitudes in business analysis and development.

Job-related skills mentoring and audit skills, interest in administrative and macro economic management

Digital skills	SELF-ASSESSMENT				
	Information processing	Communication	Content creation	Safety	Problem-solving
	Proficient user	Proficient user	Proficient user	Proficient user	Proficient user

Digital skills - Self-assessment grid

Operatives Systems: Unix, Linux, MacOS, Microsoft Windows, IBM AS/400.

Development Language: Assembly, C, JSP, PHP, ASP, XHTML, XML, Microsoft Visual Studio, Borland Delphi, Java Script, shells, Microsoft DOS, Bash, PL/SQL, RPG, python.
Experience on SAP Crystal Report, IBM Lotus and Wepshere.

Database Systems: Microsoft SQLServer, Oracle, IBM DB2, MySQL, PostGress.

Software Engineering and Project Management skills.

Telecommunication: xDSL, Ethernet, TCP/IP, UDP, ICMP, R/ARP, VPN, BGP, tunneling, routing protocols, geographical networks: fiber optics FTTx, and wireless distribution P2P, PMP.

R&D skills: IoT, Industry 4.0, Blockchain, telecommunications.

Other skills First aid italian 118/112 certification in Rescue Instructor, MIMMS, NBCRE.
Guitar Diploma at "Arturo Toscanini" Music School, Verbania, Experiences in composition and music performance.
Hobby and sports: reading, politics, swim, athletics, rowing, hiking and climbing, high level trekking, ski.
Member of Party of European Socialists and Democrats "@ctivist" since 2007

Driving licence AM, B

Marco Tartari

Mother tongue(s)

Italian

Foreign language(s)

English, French, German, Spanish

English

Self-assessment of language skills

UNDERSTANDING		SPEAKING		WRITING
 Listening	 Reading	 Spoken interaction	 Spoken production	 Writing
C2 Proficient user	C2 Proficient user	C2 Proficient user	C2 Proficient user	C1 Proficient user

Certificates and diplomas

Title	Awarding body	Date	Level*
Cambridge University	PET	06/2000	–

French

Self-assessment of language skills

UNDERSTANDING		SPEAKING		WRITING
 Listening	 Reading	 Spoken interaction	 Spoken production	 Writing
C1 Proficient user	C1 Proficient user	A2 Basic User	A2 Basic User	A2 Basic User

German

Self-assessment of language skills

UNDERSTANDING	SPEAKING	WRITING
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 Listening	 Reading	 Spoken interaction	 Spoken production	 Writing
A2 Basic User	A2 Basic User	A2 Basic User	A2 Basic User	A2 Basic User

Spanish				
Self-assessment of language skills				
UNDERSTANDING		SPEAKING		WRITING
 Listening	 Reading	 Spoken interaction	 Spoken production	 Writing
C1 Proficient user	C1 Proficient user	B2 Independent user	B2 Independent user	B2 Independent user

Common European Framework of Reference for Languages - Self-assessment grid

		A1 Basic user	A2 Basic User	B1 Independent user	B2 Independent user	C1 Proficient user	C2 Proficient user
Understanding	 Listening	I can understand familiar words and very basic phrases concerning myself, my family and immediate concrete surroundings when people speak slowly and clearly.	I can understand phrases and the highest frequency vocabulary related to areas of most immediate personal relevance (e.g. very basic personal and family information, shopping, local area, employment). I can catch the main point in short, clear, simple messages and announcements.	I can understand the main points of clear standard speech on familiar matters regularly encountered in work, school, leisure, etc. I can understand the main point of many radio or TV programmes on current affairs or topics of personal or professional interest when the delivery is relatively slow and clear.	I can understand extended speech and lectures and follow even complex lines of argument provided the topic is reasonably familiar. I can understand most TV news and current affairs programmes. I can understand the majority of films in standard dialect.	I can understand extended speech even when it is not clearly structured and when relationships are only implied and not signalled explicitly. I can understand television programmes and films without too much effort.	I have no difficulty in understanding any kind of spoken language, whether live or broadcast, even when delivered at fast native speed, provided I have some time to get familiar with the accent.
	 Reading	I can understand familiar names, words and very simple sentences, for example on notices and posters or in catalogues.	I can read very short, simple texts. I can find specific, predictable information in simple everyday material such as advertisements, prospectuses, menus and timetables and I can understand short simple personal letters.	I can understand texts that consist mainly of high frequency everyday or job-related language. I can understand the description of events, feelings and wishes in personal letters.	I can read articles and reports concerned with contemporary problems in which the writers adopt particular attitudes or viewpoints. I can understand contemporary literary prose.	I can understand long and complex factual and literary texts, appreciating distinctions of style. I can understand specialised articles and longer technical instructions, even when they do not relate to my field.	I can read with ease virtually all forms of the written language, including abstract, structurally or linguistically complex texts such as manuals, specialised articles and literary works.
Speaking	 Spoken interaction]	I can interact in a simple way provided the other person is prepared to repeat or rephrase things at a slower rate of speech and help me formulate what I'm trying to say. I can ask and answer simple questions in areas of immediate need or on very familiar topics.	I can communicate in simple and routine tasks requiring a simple and direct exchange of information on familiar topics and activities. I can handle very short social exchanges, even though I can't usually understand enough to keep the conversation going myself.	I can deal with most situations likely to arise whilst travelling in an area where the language is spoken. I can enter unprepared into conversation on topics that are familiar, of personal interest or pertinent to everyday life (e.g. family, hobbies, work, travel and current events).	I can interact with a degree of fluency and spontaneity that makes regular interaction with native speakers quite possible. I can take an active part in discussion in familiar contexts, accounting for and sustaining my views.	I can express myself fluently and spontaneously without much obvious searching for expressions. I can use language flexibly and effectively for social and professional purposes. I can formulate ideas and opinions with precision and relate my contribution skilfully to those of other speakers.	I can take part effortlessly in any conversation or discussion and have a good familiarity with idiomatic expressions and colloquialisms. I can express myself fluently and convey finer shades of meaning precisely. If I do have a problem I can backtrack and restructure around the difficulty so smoothly that other people are hardly aware of it.
	 Spoken production	I can use simple phrases and sentences to describe where I live and people I know.	I can use a series of phrases and sentences to describe in simple terms my family and other people, living conditions, my educational background and my present or most recent job.	I can connect phrases in a simple way in order to describe experiences and events, my dreams, hopes and ambitions. I can briefly give reasons and explanations for opinions and plans. I can narrate a story or relate the plot of a book or film and describe my reactions.	I can present clear, detailed descriptions on a wide range of subjects related to my field of interest. I can explain a viewpoint on a topical issue giving the advantages and disadvantages of various options.	I can present clear, detailed descriptions of complex subjects integrating sub-themes, developing particular points and rounding off with an appropriate conclusion.	I can present a clear, smoothly-flowing description or argument in a style appropriate to the context and with an effective logical structure which helps the recipient to notice and remember significant points.
Writing	 Writing	I can write a short, simple postcard, for example sending holiday greetings. I can fill in forms with personal details, for example entering my name, nationality and address on a hotel registration form.	I can write short, simple notes and messages. I can write a very simple personal letter, for example thanking someone for something.	I can write simple connected text on topics which are familiar or of personal interest. I can write personal letters describing experiences and impressions.	I can write clear, detailed text on a wide range of subjects related to my interests. I can write an essay or report, passing on information or giving reasons in support of or against a particular point of view. I can write letters highlighting the personal significance of events and experiences.	I can express myself in clear, well-structured text, expressing points of view at some length. I can write about complex subjects in a letter, an essay or a report, underlining what I consider to be the salient issues. I can select a style appropriate to the reader in mind, appropriate to the reader in mind.	I can write clear, smoothly-flowing text in an appropriate style. I can write complex letters, reports or articles which present a case with an effective logical structure which helps the recipient to notice and remember significant points. I can write summaries and reviews of professional or literary works.

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